

Bidding Vendor's Company Name:  
 Name & email address of Person responsible:

<Public>

CT1908F027 – Appendix I

Date of submission:

**Vendor's Declaration of Financial figures (evaluation) to be keyed in by the Tenderer (Bidder)**

Description of required Figure/Value	UOM	3 yrs ago		2 Yrs ago		1 Yr ago		Current Financial Year YTD + forecast (or budgeted):	Next year Forecast/budgeted :	Year after Next Forecast/budgeted:
		H1	H2	H1	H2	H1	H2			
i. Average Net Working capital amount/value	\$								NA	NA
ii. Revenue stream/order book/project pipeline	\$									
iii. Fixed Overheads and committed (non-deferrable) long term dues/payments/debts [excluding short term loans/debts]	\$									
iv. Short Term Loans/Debts payments (typically loans of less than 18 months duration)	\$									NA
v. Financial Net Gearing Ratio : (Short-term debt + Long-term debt + bank overdrafts + Capital leases) ÷ shareholders' Equity [%]	%									NA
vi. CAPEX to EBITDA Ratio: CAPEX ÷ EBITDA	%									
vii. Payroll to Revenue Ratio,	%									
viii. Cash Conversion Cycle (CCC), [Number of days]	Days								NA	NA
ix. Depreciation and Amortization charged	\$								NA	NA
x. EBIT (earnings before interest & taxes)	\$								NA	NA

Legend: H1 = 1<sup>st</sup> half of financial year | H2 = 2<sup>nd</sup> half of financial year

SATS enquiry / Question to Bidder(Tenderer)	Tenderer to answer (✓) and provide a description of \$ value figures wherever possible	
Is there any current (or future planned use) of Invoice factoring, Supply chain financing, Accounts Receivable (AR) Financing, Order financing, merchant cash advance (Business Cash Advance), other Factoring & Financing instruments or other non-traditional alternatives?	Yes	
	No	

Description of required Figure/Value	UOM	Tenderer to Input figures	Vendor REMARKS
Bank Facility / Overdraft / Credit line amounts <u>currently</u> available [\$]	\$		
<b>A current breakdown of :</b>			
a. full-time employed headcount,	Pax		
b. part-time headcount,	Pax		
c. out-sourced headcount and	Pax		
d. the current number of retainers (paid a retainer fee)	Pax		

<Public>

Bidding Vendor's Company Name:  
 Name & email address of Person responsible:

<Public>

CT1908F027 – Appendix I

Date of submission:

<b>Supplier Profile (Supplier's Declaration)</b>		<b>Supplier to key in answer using the table below):</b>		
		<b>Yes</b>	<b>No</b>	<b>Remarks/exceptions offered</b>
<b>SN</b>	<b>Dimensions</b>			
1	<b><u>Management process</u></b>			
1.1	Company Vision, Mission and Strategy is well communicated			
1.2	Provides benchmarking of offered products and services to customers			
1.3	Company Organization chart and Project Management portfolio (Experienced competent staff profiles, Project references, Business Continuity Plans etc.)			
1.4	Environmental & sustainability credentials (e.g. ISO14001 etc)			
1.5	Company considers sustainability in its own supplier selections			
2	<b><u>Innovation (R&amp;D)</u></b>			
2.1	Dedicated R&D capabilities ( <i>resources, dedicated head counts, specialized lab, software, equipment etc.</i> )			
2.2	There are pending or registered Patents			
2.3	Established co-operation with research institutes, universities, external partners.			
3	<b><u>Capability</u></b>			
3.1	Documented material/work flow charts			
3.2	Documented worker training records and established curriculum (learning points)			
3.3	Certified Occupational Health and Safety requirements (e.g. ISO18001 etc.)			
4	<b><u>Quality Management</u></b>			
4.1	Documented Quality system and Quality Control Plan			
4.2	Documented Procedures in place for release of corrective actions, preventive action plans etc.			
4.3	Periodical internal & external audits			
4.4	Document management system for records, expiry dates, batch controls, release procedures etc.			
4.5	Owns quality inspection equipment, laboratory etc. and keeps equipment calibration records etc.			
5	<b><u>Logistics</u></b>			
5.1	Documented Contingency plans (emergency freight, safety stock levels etc.)			
5.2	Warehouse / Infrastructure available (security, space, environment, quarantine areas etc.)			
5.3	Keeps 'warranty' & safety stocks for immediate replacement of returned goods from customers			
5.4	Logistic agreements signed with dedicated vendors for priority freight & logistics management			

<Public>

Bidding Vendor's Company Name:  
Name & email address of Person responsible:

<Public>

Date of submission:

CT1908F027 – Appendix I

Please list down all environmental credentials acquired by your company, notwithstanding applicability.

List of Environmental Credentials		
SN	Certificates/Awards/Compliance Standards/Other Recognitions/Achievements	Issued By
1		
2		

<Public>