

SATS 49th Annual General Meeting

<Public>

22 July 2022

Shaping the Future

Travel Recovery Underway



Key highlights of IATA's projections:

- Passenger traffic will reach 83% of prepandemic levels in 2022.
- Global Cargo volumes are expected to set a record high of 68.4 million tonnes in 2022.
- Slower growth expected in 2022, GDP growth of 3.4% versus 5.8% rebound last year.
- Inflation has risen and is expected to remain elevated throughout 2022.

2018

2019

2020

https://www.airlines.iata.org/analysis/travel-recovery-hints-at-profitability-in-2023

2021

2,500,000

2,000,000

1,500,000

1,000,000

500,000

0

2022 (Up

to May)



Getting Back on Track With Aviation Recovery



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Enhancing Operational Excellence

Food











Invested in innovation, automation and digitalisation to achieve productivity and scale efficiency.

Growing Capabilities in Key Markets Overseas







capabilities in Saudi Arabia



SATS India

Food



Tianjin Kitchen

Expanding network

Seizing Growth Opportunities to Broaden Revenue Streams





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AAT Cargo Terminal



Hawker Fare RTE Meals



SATS Security Services

Revenue Recovery and Growth



94.2

FY2021-22

72.3

FY2020-21

EBITDA

396.7

FY2017-18

(Earnings before interest, taxes, depreciation and amortisation)

355.6

FY2019-20

383.8

FY2018-19



Cash Reserves Remain Strong

Cash Reserves

S\$786M (Last year: S\$880M)

As at 31 March 2022, the Company is still in net cash position.



DEBT-EQUITY RATIO



Increase in debt to strengthen liquidity position.

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EARNINGS PER SHARE AND RETURN ON EQUITY



FREE CASH FLOW & DIVIDENDS (S\$'M)

Sustainability at SATS



Develop Smart Infrastructure



Reduce Food and Packaging Waste



Nurture Skills for the Future



of ground support equipment in Singapore hub to sustainable energy resources, for example, electrification by 2030.

Reduce Singaporebased Scope 1 and 2 carbon footprint by

Goals



by 2030 from FY2019-20 baseline.



food waste intensity in Singapore operations from 2021 baseline by 2028.

Touch a million lives by sharing our expertise with the communities in which we operate, by 2030 from FY2018-19 baseline.



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Introduce 100% sustainable food packaging by 2030. Increase average value-add per employee across all subsidiaries by 50%, by 2030 from FY2020-21 baseline.