



SATS Airfreight Terminal Jeddah Airport Contractors Prequalification Criteria

To ensure transparency, accountability, and capability, the following criteria must be met by all bidders as part of the prequalification process for the SATS Jeddah Design & Build tender:

1. Local Project Experience & Past Project Experience

- Evidence of successful completion of projects of similar scale, complexity, and functionality.
- Proven experience in design and build projects, with details on how they were managed.
- Completed Project records, showing the planned and actual implemented Timelines.
- Demonstration of knowledge and integration with local infrastructure.

2. Resource Availability

• Demonstration of the immediate availability of necessary equipment, labor, and resources to meet project demands.

3. Turnover Transparency

- Submission of a five-year turnover record.
- Dedicated turnover specific to the project type like ours.

4. Team Qualifications

- CVs of proposed team members demonstrating their experience and expertise.
- Commitment to the same team being deployed for the project in case of award.

4. Design Quality Plan

- Submission of the contractor's design quality plan to ensure adherence to high standards.
- Each bidder must display their already existing or selected design firm AOR or in-house design team.
- Bidders shall commit in advance to their appointed designer firm as part of their Technical
 and Commercial proposal, avoiding post-award delays or cost-cutting measures for
 increasing their margines after award. This ensures transparency and our control over this
 most essential project factor.

5. Design Delivery Schedule

 Structured timelines for delivering design work, interpreted and aligned with our existing Project Program and its established milestones.





6. Digital Integration and BIM Capability

- Use of digital tools like BIM (Building Information Modeling) for efficient planning and execution.
- Proven experience in delivering projects using BIM from LOD 200 to LOD 300 and beyond, ensuring compatibility with our generated BIM tender packages.

7. Supply Chain Management

- Demonstration of an established supply chain for main elements such as:
- - Steel works (approx. 40% of the overall budget).
- MEP systems.
- - Doors and Roller Shutters.
- Other key materials critical to project success.

8. Safety and Quality Records

• Documentation of safety compliance, quality control, and assurance practices.

9. Client References

 Recommendations and endorsements from previous clients, demonstrating reliability, performance, and current reputation.

10. Transparency and Reporting

 Clear communication and reporting processes to ensure accountability throughout the project lifecycle.

