



#GROWINGWITHPURPOSE

46th ANNUAL GENERAL MEETING

| 18th JULY 2019

Financial Summary

Revenue¹

\$1,828.0M

PATMI¹

\$248.4M

Share of Results
of Associates / JVs¹

\$58.9M

Assets²

\$2,408.4M

Return on Equity¹

15.1%

Market Cap³

\$6.0B

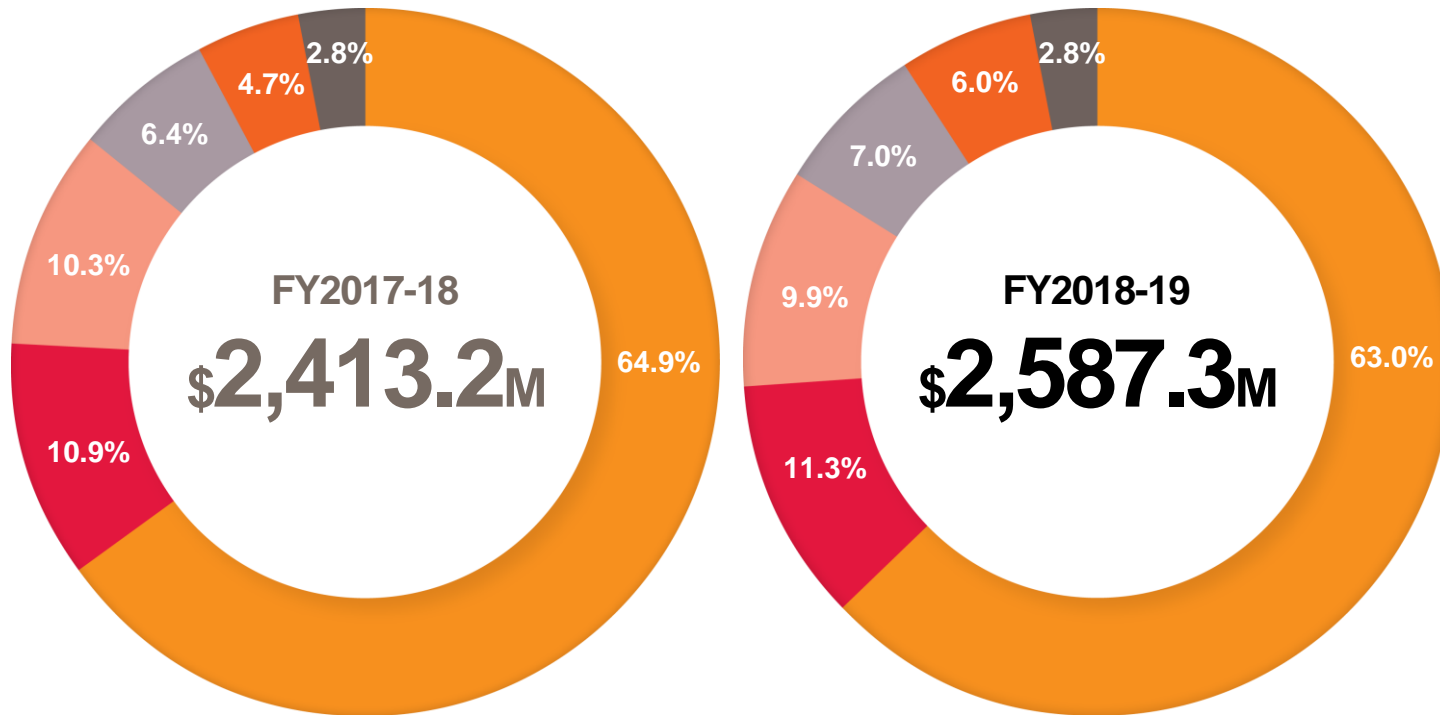
¹ For the twelve months ended 31 March 2019

² As of 31 March 2019

³ As of 16 July 2019

SATS Share of Revenue

Aggregate of the total consolidated revenue and proportionate share of revenue from its associates/joint ventures (Aggregated Revenue – Non-SFRS(I))



↑ 7.2% YoY

By Geographical Location	FY2017-18	FY2018-19
● Singapore	1,567.3	1,629.5
● Greater China	261.9	291.6
● Japan	247.7	257.3
● Asean (ex-SG)	153.7	181.0
● India	113.7	156.0
● Others	68.9	71.9
Total (\$M)	2,413.2	2,587.3

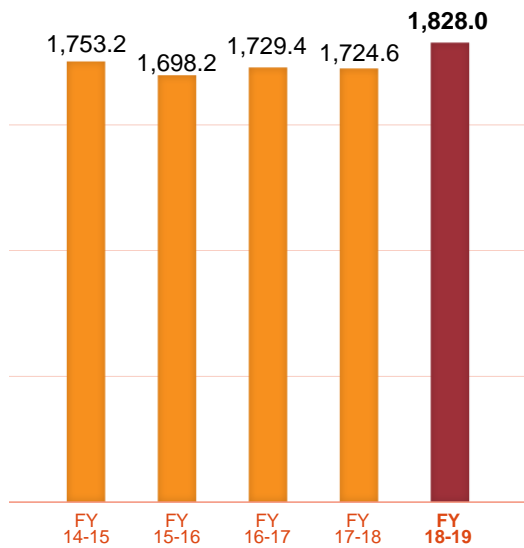
For management analysis purpose.

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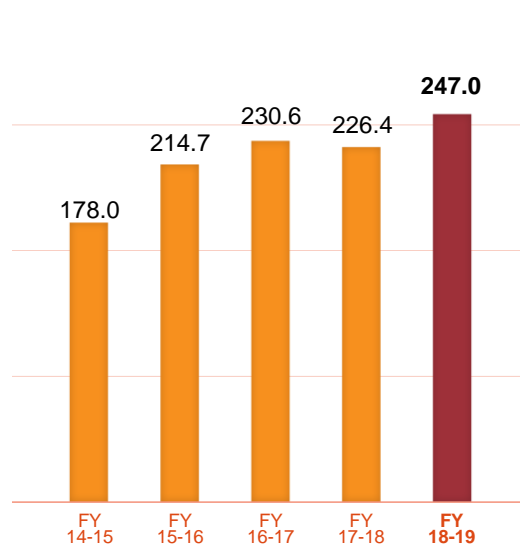
Revenue

(\$'M)



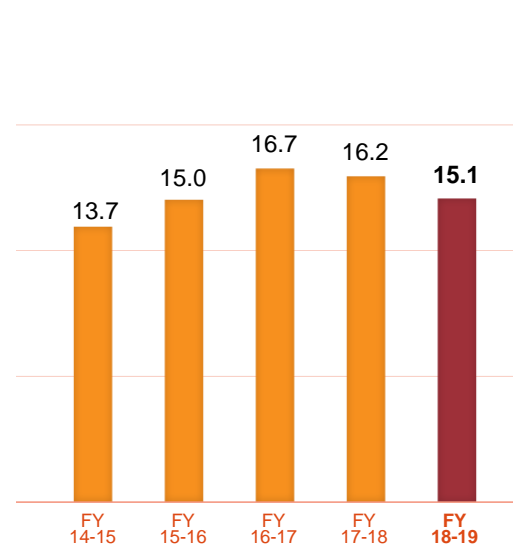
Operating Profit

(\$'M)



Return On Equity

(%)

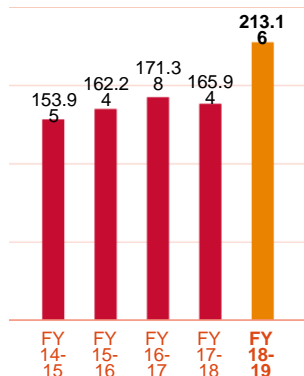


Revenue Growth Accelerated



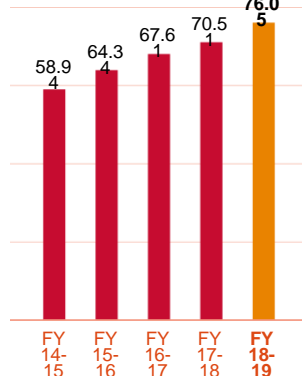
Flights Handled

('000)



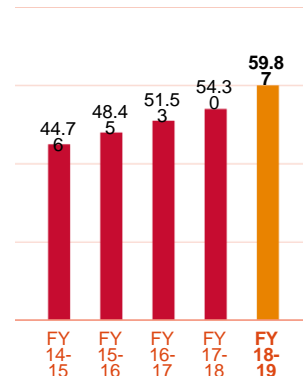
Gross Meals Produced

('M)



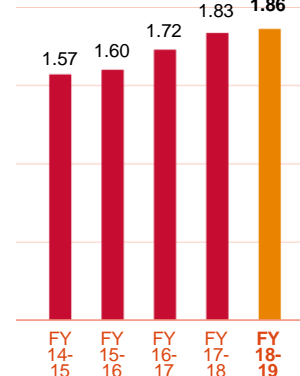
Passengers Handled

('M)

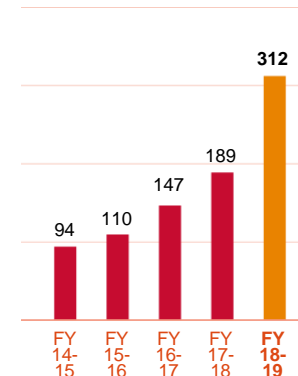


Cargo Handled

('M Tonnes)



Ship Calls Handled



Cash Reserves

\$349.9M

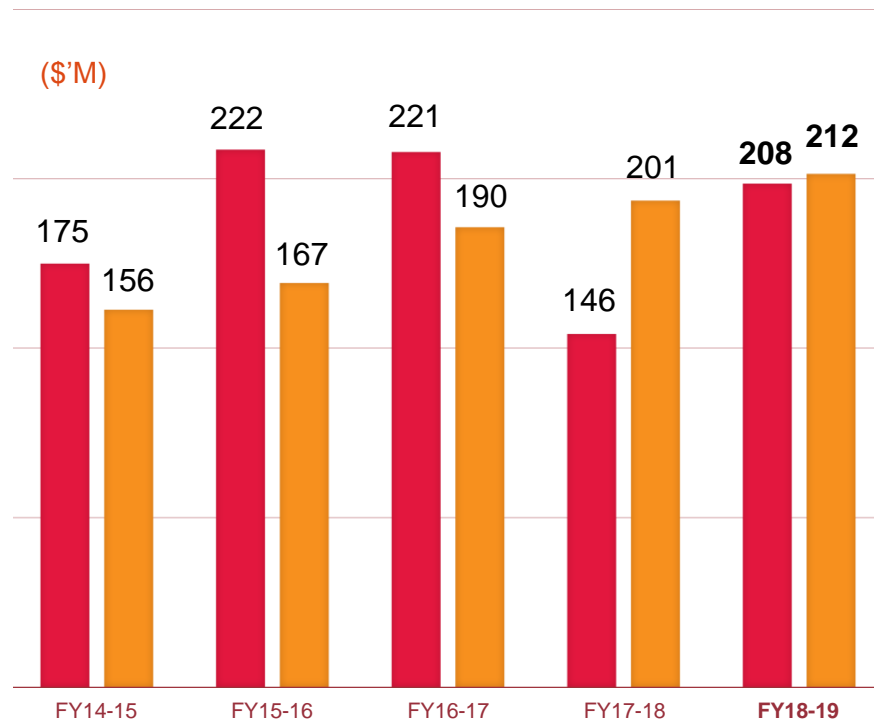
Debt to Equity Ratio

0.06 times

**Strong
Cash Flows
Sustaining
Dividends**

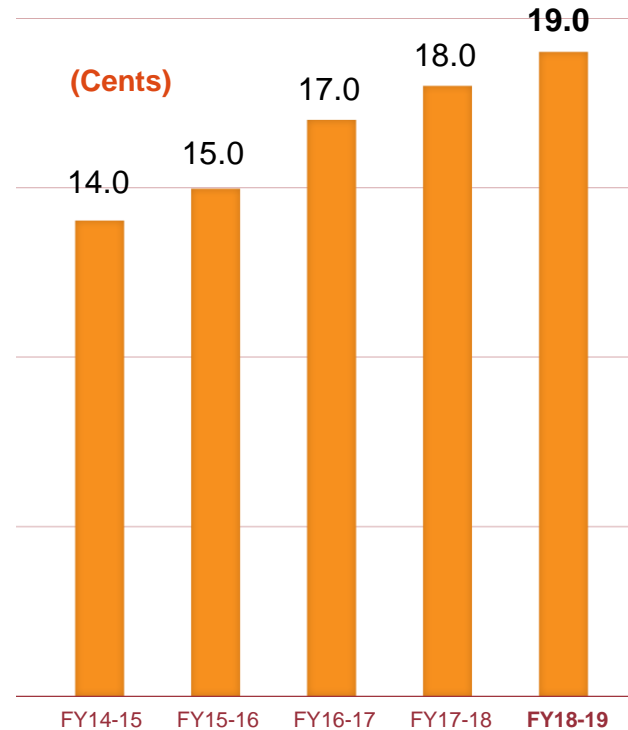
Free Cash Flows & Dividends

■ Free Cash Flows ■ Dividends



Dividend per Share

■ Ordinary



Share Price Performance



Source: Bloomberg (as of 16 July 2019)

Total Returns
(Including Dividends)

SATS
+106.7%

Straits Times Index
+21.9%

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**#FEEDING AND
CONNECTING ASIA**

ASEAN



Singapore

SATS unveiled a new S\$25 million kitchen with food technologies that can preserve nutritional qualities and optimise taste while extending shelf life.

SIA and SATS inked a five-year commitment to strengthen hub competitiveness with the renewal of a suite of aviation services contracts.



Indonesia

Jakarta

Our joint venture company, JAS Airport Services, supported the 18th Asian Games, 3rd Asian Para Games, and IMF-World Bank meetings as Indonesia's leading ground handler.



Malaysia

Kuala Lumpur

GTR extended its network connectivity for AirAsia, unveiled Malaysia's first digital airport control centre, and started its cargo operations.



India



Bengaluru

AISATS Coolport received the Integrated Cold Chain Management Award at the Indian Chamber of Commerce's 9th Supply Chain & Logistics Summit and Excellence Awards.



Mumbai

Our joint venture company, Mumbai Cargo Service Center, began operations for an 18-year cargo handling concession at Chhatrapati Shivaji Maharaj International Airport.



Delhi

TajSATS Delhi won the prestigious QSAI 2018 Worldwide Platinum Award for Excellence in Catering Quality and Gold Award for Excellence in Catering Quality (Asia).

North Asia

Greater China

Beijing, China

SATS entered into two joint ventures at Daxing International Airport for ground and cargo handling, and inflight catering.



Kunshan, China

SATS' central kitchen in Kunshan is part of our strategic expansion in China to better serve customers in the Jing-Jin-Ji and Yangtze River Delta regions.



Hong Kong

SATS partnered Hong Kong Airlines to provide ramp, passenger, and cargo handling services, enhancing hub operations for Hong Kong International Airport.

Taipei, Taiwan

Evergreen Air Cargo Services and Evergreen Sky Corporation experienced growth in cargo tonnage and doubled meal production capacity with a new in-flight kitchen at Taiwan Taoyuan International Airport respectively.

Japan



Tokyo

SATS' subsidiary in Japan is gearing up for the 2020 Tokyo Olympics by doubling capacity with a new in-flight kitchen to better serve Haneda and Narita International Airport.

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Journey Forward

Accelerating growth through S\$1B in investments over the next 3 years

GREATER CHINA

INDIA

ASEAN

Opportunities



Become leading central kitchen supplier to food service industry in China and India



Consolidate APAC aviation catering market with digital supply chain



Consolidate APAC air cargo handling market with digital platform



Develop digital travel retail capability for passengers

**AT SATS, WE PLACE
PURPOSE AT THE HEART
OF OUR BUSINESS AND
INTO THE HANDS OF
OUR PEOPLE. WE ARE
#GROWINGWITHPURPOSE**

