

**Media Release April/10**

## **SATS AND AIR INDIA INK JOINT VENTURE AGREEMENT**

**Singapore, 16 April 2010** – Singapore Airport Terminal Services (SATS) and Air India today signed an agreement to form a single 50:50 joint venture (JV) company that would serve as the vehicle to house their three existing ground and cargo handling JVs in Bangalore and Hyderabad.

To be named Air India SATS Airport Services Private Limited (AISATS), the JV company is in the process of being incorporated in Delhi.

In September 2008, SATS was chosen by Air India as its JV partner for ground handling in India. Prior to that, both companies have already collaborated in Hyderabad and Bangalore under three separate JVs, providing ground and cargo handling services since the opening of the new airports in March and May 2008 respectively. However, the incorporation of these JVs was held back, pending Air India's plans to select a strategic ground handling partner at the other metro airports in India, like Delhi and Mumbai where world class ground handling is required.

The incorporation of AISATS, which is expected to be completed next month, will provide a legal entity to house the existing operations in Bangalore and Hyderabad and potential operations in other metro airports. Air India and SATS will each nominate three representatives as Board members of AISATS.

Said Mr Clement Woon, President & Chief Executive Officer of SATS: "Our successful cooperation with Air India in Bangalore and Hyderabad has demonstrated the vast synergies that our partnership can potentially reap by combining Air India's strong local footprint and knowledge with SATS' experience and know-how in ground handling.

"Through this JV, we look forward to growing further our presence in India to serve our key customers at more locations. We also seek to deepen our participation in the privatisation of India's aviation sector and contribute to the growth of the industry," added Mr Woon.

Mr Arvind Jadhav, Chairman & Managing Director of Air India, said: "SATS is a world class ground handler that is renowned within the industry for its operational excellence, innovation and commitment to customer satisfaction. Combining our knowledge of the market and the strengths SATS has built from its over 60 years of experience, we are confident that this JV will gain superior capabilities and competitiveness."

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### **About Air India (National Aviation Company of India Limited)**

Air India, India's national carrier, celebrated its Platinum Jubilee in 2007. Since the first flight on 15 October 1932, Air India has grown to become a mega international airline with a network of 51 destinations across the USA, Europe, Canada, Far-East and South-East Asia, and the Gulf. The airline's domestic network covers 62 destinations, including far-flung areas of the North-East, Ladakh, Andaman and Nicobar Islands. Air India's present fleet of 143 aircraft comprises a mix of the wide-body B777s, B747s, A330s and the narrow body Airbus A321s, A320s, A319s and the B737s.

Today, Air India is a multi-faceted aviation company with state-of-the-art in-house infrastructure for MRO, Ground Handling and Cargo operations.

### **About SATS (Singapore Airport Terminal Services Limited)**

With over 60 years of operating experience and an emerging global presence, SATS is Singapore's leading provider of Airport Services and Food Solutions.

Our comprehensive scope of Airport Services encompasses airfreight handling, passenger services, ramp handling, baggage handling, aviation security, aircraft interior cleaning while our Food Solutions business comprises airline catering, food distribution and logistics, industrial catering, chilled and frozen food manufacturing as well as airline linen laundry.

SATS has been listed on the Singapore Exchange since May 2000. For more information, please visit [www.sats.com.sg](http://www.sats.com.sg).

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